

# -ABGT 2019-

## Atlanta Business Growth Team



**Ted Schwartz, Partner**

### **Joel & Granot Real Estate, LLC**

Ted Schwartz is a partner in Joel & Granot Real Estate. Ted is a tenant driven commercial real estate problem solver. He has over twenty years of real estate experience covering all of metro Atlanta with a specialty practice focused on the Georgia 400 Corridor.

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**Claire Hardesty, Director of Telecom Consulting**

### **ETS Solutions**

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**Uli Dendy, President**

### **TrueLanguage**

Uli Dendy, President of TrueLanguage, leads a dedicated team of experts in providing the full spectrum of language services, from translation to proofreading to eLearning, desktop typesetting, subtitling and dubbing, and more.

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**Renée Rosenheck, Principal  
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Renée Rosenheck, Principal of Global Growth Advisors, has spent more than fifteen years working with corporate clients to facilitate their global growth objectives through company expansions, relocations, advising on entry to new export markets and increasing sales. Global Growth Advisor's primary focus is maximizing incentive packages through strategic negotiations and optimal site selection for both U.S. and international clients.

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**Kevin Ford**

### **Insperity**

Insperity is dedicated to helping businesses succeed by providing HR that makes a difference. Insperity does this by helps you maximize your investment in your people by helping you control expenses, minimize risk exposure, and maximizing your opportunities for revenue generation.

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**Steven Wigmore, Partner**

### **SMITH TEMPEL**

Steven Wigmore is a Partner at SMITH TEMPEL. Steve can help you figure out if you have any legal assets which may need some form of intellectual property protection, such as a patent, trademark, or copyright.

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**Derek Griffin, President  
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Derek Griffin is the President of Speartek, a technology firm that designs and develops websites and is very strong in B2B/wholesale ecommerce solutions. Speartek has been building websites for 19 years, launching hundreds of websites that give their clients a professional online identity and also help them transact business through the web.

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**Trevor Smith, Owner  
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Sprout Lighting is your turn-key solution for commercial LED Lighting and Solar Power applications. We assess, design, engineer, install, project-manage, and maintain comprehensive energy efficient solutions for customers ranging from small office buildings to the largest industrial projects requiring national roll-outs. Our mission is to provide the best engineered LED and Solar power solutions designed to improve the overall facility environment, maximizing energy efficiency, minimizing hazardous waste, and generating a significant economic impact.

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**Mark McKenzie, Owner  
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Mark McKenzie, along with his brothers, is a second-generation business owner of Docqmax Digital Printing and has served Atlanta businesses with their printing needs since 1975. Mark delivers on-time with real solutions, quality products that promote your brand and image as well as the standard functional forms and documents every company needs.

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**Lee Miller, Practice Manager  
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Lee Miller is a practice manager at Logic Speak, an outsourced manages IT support provider based in Roswell and Marietta. Logic Speak is the IT Department for approximately 250 small and medium business in Metro Atlanta, providing help desk services, onsite support, project support, and expert IT consulting.

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**Joe English, Founding Partner  
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Joe English is one of the founding partners of Taylor English Duma LLP. Taylor English is a full-service business firm designed to drive value to clients in every engagement. Joe is an employment lawyer, assisting business in the tax transactions, to real estate and creditors' rights, to litigation and dispute resolution.

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**Jeff Saylor, Director of Audit  
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Jeff is the Director of Audit Services for HLB Gross Collins, P.C. He provides highly technical expertise to solve the accounting and financial reporting needs of his clients. Jeff also focuses on helping his clients succeed by providing valuable advice and planning.

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### **Jared Sobelson, Insurance PointeNorth Insurance Group**

Jared Sobelson is a commercial risk advisor at PointeNorth Insurance Group, specializing in Property and Casualty. Although PointeNorth is a generalist agency, Jared has proficiency in several classes of business including Golf Courses, Construction and Aquatics Construction, Service and Management. PointeNorth Insurance Group is the largest agency in Georgia that still maintains local ownership. Jared prides himself in going the extra mile for his clients.

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### **Jonathan Warner, Principal Workforce Training Partners, LLC**

Jonathan Warner brings over 20 years of experience in workforce development, and Michael Jones brings more than 40 years of experience in manufacturing, quality, and tax incentive consulting to private enterprise. Workforce Training Partners provides boutique level quality and customer service to ensure clients maximize their tax savings based upon past, current, and future employee training and hiring activities. It's YOUR money - keep it!

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Collabera is ranked among the top 10 Information Technology (IT) and professional staffing firms in the US. Bruce supports his clients with a strong recruitment model and a sincere commitment to their success.

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Is your product not getting to your customer like you want? With my client management experience across several industries and FSI's extensive order fulfillment and inventory capabilities, as well as custom kit assembly, we can work with you to help solve this issue and propel your business forward.

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### **Samantha McElhaney, Banker First Landmark Bank**

With over 25 years of Commercial Banking experience helping business owners with their deposit accounts and lending needs, Samantha McElhaney often identifies ways to improve pricing and banking efficiency with her financial reviews. An introduction to your clients is all she needs to get the dialogue started today.

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